



AIM National Salary Survey

OCTOBER UPDATE SPECIAL OFFER

The 2009 AIM National Salary Survey contains:

- Detailed **salary and pay benefits data** on over 250 positions, using up-to-date information provided from over 550 organisations
- A comprehensive benchmark analysis of **HR policies, practices and trends** within Australian organisations
- Updated **annual pay increase** and forecast pay increase data
- Access to our **online data interrogation tools**

The AIM National Salary Survey will help you to:

- **Drill-down** and **benchmark** the market survey data to make more direct comparisons (by industry, location and size)
- Design competitive remuneration packages and plan for and **manage your remuneration costs**
- **Develop** effective **HR policies & strategies**
- Make informed decisions related to **attracting, retaining** and appropriately **incentivising** employees



Now in its 45th year of publication, the Australian Institute of Management's National Salary Survey is recognised as one of the most authoritative, comprehensive pay and HR policy and practice benchmarking Surveys in Australia.

Considering the significant costs associated with replacing staff, the AIM National Salary Survey is a small investment to make to help ensure the success of your business.

For more information regarding the Survey, please call us on **1300 882 895** or email bookshop@aimqld.com.au

Name:..... Position title:

Company:

Billing address:

Delivery address (Not PO Box):

Email:..... Phone:..... Fax:.....

(Large Company = Annual Turnover >\$10m; Small Company = Annual Turnover <\$10m).	AIM Member Price*	Non Member Price*	Selected price (specify)	Qty (specify)
Large Company – Data Contributor	\$780	\$889		
Large Company – Non Contributor	\$1,196	\$1,391		
Small Company – Data Contributor	\$394	\$458		
Small Company – Non Contributor	\$574	\$645		

*** Prices quoted above include the 25% discount**

Special Offer price expires Friday 6 November, 2009. Your purchase (at the Special Offer price) entitles you to a copy of the complete April 2009 Hardcopy report and **6 months** access to the online data interrogation tools. Updated salary data for the Large Company Survey will be uploaded to the online system towards the end of October 2009.

Please review the following statements and tick all the relevant boxes (to confirm your purchase status) and sign:

- Internal use only** – I understand I will **not** use any of the Survey data for the purpose of informing/advising external clients
- External use** – I intend to use some of the Survey data externally (additional charges may apply, phone 1300 882 895)
- Survey Contributor** – I understand it is a condition of purchase that I provide a complete Survey contribution within the next 6 weeks, otherwise I will be invoiced for the higher non-contributor rate (phone 1300 882 895 for clarification of requirements).

Purchaser's signature: **Date:**

Payment details (please tick the appropriate box)

Charge to my credit card details below

Credit card type: Visa MasterCard AMEX Diners

Card number: _____ / _____ / _____ / _____ Expiry: _____ / _____

Cardholder name: Cardholder signature:

FAX YOUR COMPLETED ORDER TO (07) 3832 0339

or call 1300 882 895 for further information